



October 29, 2013

RE: Outsource Estimating, Inc. and Gary Mazzilli

To whom it may concern:

We were referred to Gary about seven months ago while trying to determine if we should hire another in house estimator or outsource this crucial aspect of our business. After the first takeoff he completed we knew we had made the right decision. Gary has used his software and some custom spreadsheets to streamline our bidding process. He has catered to our specific needs and the projects we have completed have been extremely accurate to his takeoff. Gary has found several discrepancies on plans provided by our General Contractors and helped us create RFI's. By catching these items in the bidding process it creates confidence between the Project Manager and our company, and helps us close the deal.

I would highly recommend Gary Mazzilli and his company for your estimating needs.

Feel free to contact me with any questions.

Respectfully,

Ricky Ramon  
President  
All American Construction and Contracting, Inc.  
(877) 539-9698 Office  
[Office@AACCNationwide.com](mailto:Office@AACCNationwide.com)